





<b>Performance Measure:</b> Fundraising		<b>Annual Matrix Output Units:</b> One (1) Event	
<b>P&amp;L Code(s):</b> 4002	<b>Budget:</b> \$25,000	<b>YTD:</b> \$0	
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> 0			
<b>Description of Quarterly Performance or Outcome:</b>  No performance to report this quarter.			

<b>Performance Measure:</b> Network Services, Programming, & Integration		<b>Annual Matrix Output Units:</b> One (1) – Online Training Module (ED Puzzle)	
<b>P&amp;L Code(s):</b> 5085	<b>Budget:</b> \$0	<b>YTD:</b> \$0	
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> 0			
<b>Description of Quarterly Performance or Outcome:</b>  No performance to report this quarter.			

<b>Performance Measure:</b> Regis Park Development Project		<b>Annual Matrix Output Units:</b> Ongoing/Consulting & Facilitating of Development	
<b>P&amp;L Code(s):</b> 6071	<b>Budget:</b> \$1,500	<b>YTD:</b> \$0	
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> 0			
<b>Description of Quarterly Performance or Outcome:</b>  NELCDC was informed the CDBG-Other Infrastructure grant for \$108,500 was rescinded due to the project not being connected to housing. The partnership still plans to proceed with the project, pending the timeline and determined feasibility of the private partners. To-date, no city grant-related funds have been spent on this project.			

<b>Performance Measure:</b> King's Dominion		<b>Annual Matrix Output Units:</b> 2 New Construction Projects; 2 Lots Sold	
<b>P&amp;L Code(s):</b> 4005	<b>Budget:</b> \$6,250	<b>YTD:</b> \$6,250	
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> 0			
<b>Description of Quarterly Performance or Outcome:</b>  No lots sold in this quarter. No homes built in this quarter.			

<b>Performance Measure:</b> Down-Payment & Closing Cost Assistance		<b>Annual Matrix Output Units:</b> Four (4) Clients to Receive \$3,000 Grants	
<b>P&amp;L Code(s):</b> 5203		<b>Budget:</b> \$12,000	<b>YTD:</b> \$0
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> 0			
<b>Description of Quarterly Performance or Outcome:</b>  No performance to report this quarter.			
<b>Performance Measure:</b> Housing/Credit Counseling Program (Part 1)		<b>Annual Matrix Output Units:</b> 40 One-on-One Clients Served	
<b>P&amp;L Code(s):</b> 5012, 5013, 5080-5087		<b>Budget:</b> \$28,010	<b>YTD:</b> \$11,303.24
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> 6 New Clients (One-on-One/Face-to-Face)			
<b>Description of Quarterly Performance or Outcome:</b>  NELCDC introduced six (6) new clients into the <a href="#">housing counseling program</a> : <ul style="list-style-type: none"> <li>• 2 in January 2017</li> <li>• 1 in February 2017</li> <li>• 3 in March 2017</li> </ul> To-date, 15 out of a targeted 40 clients have received homeownership counseling.			
<b>Performance Measure:</b> Housing/Credit Counseling Program (Part 2)		<b>Annual Matrix Output Units:</b> 25 Remote Clients Served	
<b>P&amp;L Code(s):</b> 5012, 5013, 5080-5087		<b>Budget:</b> <i>same as above; not duplicated for this quarter</i>	<b>YTD:</b> <i>same as above; not duplicated for this quarter</i>
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> 3 New Clients (Remote via phone, Skype, ED Puzzle)			
<b>Description of Quarterly Performance or Outcome:</b>  NELCDC completed the fast-track (3-hour) Pre-Purchase housing counseling services for three (3) clients in the second quarter as follows: <ul style="list-style-type: none"> <li>• 0 in January 2017</li> <li>• 1 in February 2017</li> <li>• 2 in March 2017</li> </ul> To-date, 16 out of a targeted 25 clients have been impacted.			
<b>Performance Measure:</b> Housing/Credit Counseling Program (Part 3)		<b>Annual Matrix Output Units:</b> 75 Households Served (Workshop Attendees)	
<b>P&amp;L Code(s):</b> 5012, 5013, 5080-5087		<b>Budget:</b> <i>same as above; not duplicated for this quarter</i>	<b>YTD:</b> <i>same as above; not duplicated for this quarter</i>
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> 19 Households Completed Homebuyer Education			
<b>Description of Quarterly Performance or Outcome:</b>  NELCDC facilitated the <a href="#">financial literacy and homebuyer education workshop</a> to 19 households as follows: <ul style="list-style-type: none"> <li>• 4 in January 2017</li> <li>• 8 in February 2017</li> <li>• 7 in March 2017</li> </ul> To-date, 44 out of a targeted 75 households have been impacted.			

<b>Performance Measure:</b> Adopt-a-Spot Program		<b>Annual Matrix Output Units:</b> 1 Finalized Plan; 2 New Projects	
<b>P&amp;L Code(s):</b> 6000-6031	<b>Budget:</b> \$0	<b>YTD:</b> \$29,361.21	
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> 2 New Projects Kicked-Off (not completed)			
Description of Quarterly Performance or Outcome:  In January 2017, the NELCDC kick-off the Adopt-a-Spot plan. A meeting with more than 100 attendees was held at the Innovation HUB when NELCDC introduced the new program, outlined a timeline and a 6-step process for completing two projects: for Jackson-Mahon and Parkway Cherry Point. The NELCDC team conducted a 10-point housing assessment on 2,059 single-family homes in the Parkway Cherry-Point neighborhood and 662 single-family homes in the Jackson-Mahon neighborhood. The condition of the homes as well as other approved criteria will be used to determine which homes are eligible for the rehab project component of the program. Many preparations also got underway for the neighborhood meeting component of this program. Additional work was also being completed in Dunbar-Manhattan Heights.			
<b>Performance Measure:</b> Volunteer Administration Program		<b>Annual Matrix Output Units:</b> 20 New Ambassadors	
<b>P&amp;L Code(s):</b> 6040-6044	<b>Budget:</b> \$3,185	<b>YTD:</b> \$35	
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> 35 New Ambassadors			
Description of Quarterly Performance or Outcome:  The NELCDC added 35 new ambassadors to its <a href="#">volunteer program</a> in this quarter. To-date that is a total of 48 new ambassadors.			
<b>Performance Measure:</b> Referral Partner’s Program		<b>Annual Matrix Output Units:</b> 8 New Confirmed Referral Partners	
<b>P&amp;L Code(s):</b> 6051	<b>Budget:</b> \$2,000	<b>YTD:</b> \$537.37	
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> 4 New Referral Partners			
Description of Quarterly Performance or Outcome:  Four (4) new partners were added to the Referral Partner’s Program. Monthly lunch and learn sessions are held for NELCDC, our non-profit partners and our referral partners, listed here: <a href="http://www.nelcdc.org/referral-partners.html">http://www.nelcdc.org/referral-partners.html</a> . See the first quarter report for more program details.			

<b>Performance Measure:</b> Referral Partner's Program		<b>Annual Matrix Output Units:</b> One (1) Online Clearinghouse; One (1) Revised Agreement; One (1) CRA Proposal Packet	
<b>P&amp;L Code(s):</b> 6051	<b>Budget:</b> \$2,000	<b>YTD:</b> <i>same as above</i>	
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> 0			
Description of Quarterly Performance or Outcome:  No performance to report on the development of an online clearinghouse; a revised referral partner agreement or the development of a Community Reinvestment Act (CRA) proposal packet.			
<b>Performance Measure:</b> Community Reinvestment Initiatives ( <i>Not Funded by City Grant Funds</i> )		<b>Annual Matrix Output Units:</b> <i>A Discretionary Expense Category for Community Reinvestment Project Endeavors for NELCDC</i>	
<b>P&amp;L Code(s):</b> 6080-6081	<b>Budget:</b> \$27,851	<b>YTD:</b> \$360	
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> Two (2) Trees for Mae Simmons Tree Dedication			
Description of Quarterly Performance or Outcome:  NELCDC planned and implemented the celebration of 23 trees being planted in Mae Simmons Park along Canyon Lake 5. Prior to the May 18 tree dedication event, NELCDC provided funds for the Bur Oak and Bald Cypress trees purchased and donated for community reinvestment and beautification.			
<b>Performance Measure:</b> East Lubbock Community Alliance		<b>Annual Matrix Output Units:</b> Ongoing Support/Activities	
<b>P&amp;L Code(s):</b> 5050-M	<b>Budget:</b> \$350	<b>YTD:</b> \$0	
<b>Reporting Period:</b> January 2017 – March 2017			
<b>Quarterly Units or Outcomes (if applicable):</b> One (1) New East Lubbock Leadership Institute			
Description of Quarterly Performance or Outcome:  NELCDC management worked alongside Star Care representatives, Councilwoman Patterson-Harris, and other community stakeholders to develop an East Lubbock Leadership Institute. Ms. Coleman was asked to lead the initiative. Many monthly meetings were held to begin to outline the framework for the program. The fourth quarterly report, will report many significant culminating aspects to the development of this program, including but not limited to the establishment of partnerships with Texas Tech and LCU to help enhance the overall effectiveness of this new program. The overarching goal for the East Lubbock Leadership Institute: create leadership for the community from within the community.			

**Additional Information:**

Second Quarter (January 2017 – March 2017) Profit & Loss (P&L) and Balance Sheet provided below.

**North & East Lubbock CDC**  
**Profit & Loss**  
 January through March 2017

	<u>Jan - Mar 17</u>
<b>Income</b>	
4100 · Interest Income	0.42
4101 · Other Income	30.00
<b>Total Income</b>	<u>30.42</u>
<b>Gross Profit</b>	30.42
<b>Expense</b>	
5000 · Administration (Gov & Mgt)	
5001 · Board Meeting Expense	523.77
5004 · Administrative Services	35.00
5006 · Management Bus. Expenses	79.25
<b>Total 5000 · Administration (Gov &amp; Mgt)</b>	<u>638.02</u>
5010 · Personnel (Salaries, Tax, Auto)	
5011 · Executive Director	15,595.20
5012 · Program Manager	3,356.82
5013 · Administrative Assistant	1,481.81
5014 · Payroll Taxes	3,023.26
5015 · Car Allowance	419.28
5017 · Administrative Intern	3,825.21
<b>Total 5010 · Personnel (Salaries, Tax, Auto)</b>	<u>27,701.58</u>
5020 · Health Benefits	
5021 · Executive Director	1,337.91
5022 · Program Manager	972.00
5023 · Administrative Assistant	1,179.81
5024 · Dental & Vision Admin Fee	30.00
<b>Total 5020 · Health Benefits</b>	<u>3,519.72</u>
5030 · Professional Dev. & Training	
5031 · NeighborWorks Training	2,016.51
5033 · TX Assoc. of CDC	751.97
5034 · Other Training (unplanned)	1,255.10
<b>Total 5030 · Professional Dev. &amp; Training</b>	<u>4,023.58</u>
5040 · Memberships	
5042 · Lubbock Chamber of Commerce	328.00
<b>Total 5040 · Memberships</b>	<u>328.00</u>
5050 · Support (Professional) Services	
5051 · Legal Services	3,780.65
5054 · Bank Fees	176.39
<b>Total 5050 · Support (Professional) Services</b>	<u>3,957.04</u>
5060 · Contractual Services	
5061 · Marlin Services	962.60
5062 · Benckmark	348.58
<b>Total 5060 · Contractual Services</b>	<u>1,311.18</u>
5070 · Office Operational Expenses	
5071 · Supplies	1,137.05
5072 · Postage	476.87
5074 · Phone (AT&T)	1,511.13



**North & East Lubbock CDC  
 Profit & Loss**

**January through March 2017**

	<u>Jan - Mar 17</u>
5076 · Computer Supplies & Servicing	499.99
<b>Total 5070 · Office Operational Expenses</b>	<b>3,625.04</b>
5080 · Housing/Credit Counseling	
5081 · Staff-time (Housing Counselor)	3,356.82
5082 · Supplies & Postage	80.01
5083 · Counselor Max/Core Logic	204.60
5084 · Financial Literacy Training	17.07
<b>Total 5080 · Housing/Credit Counseling</b>	<b>3,658.50</b>
5140 · Loan Payments	
5141 · Western National Bank	7,771.44
<b>Total 5140 · Loan Payments</b>	<b>7,771.44</b>
5160 · Donations	
5165 · Mid-year Budget (unanticipated)	500.00
<b>Total 5160 · Donations</b>	<b>500.00</b>
6000 · Personnel (Salaries & Taxes)	
6001 · Executive Director	5,198.40
6002 · Administrative Assistant	4,493.20
<b>Total 6000 · Personnel (Salaries &amp; Taxes)</b>	<b>9,691.60</b>
6010 · Adopt-a-Spot Reserves	
6013 · Rehab - Dunbar-Manhattan Hghts	5,618.04
<b>Total 6010 · Adopt-a-Spot Reserves</b>	<b>5,618.04</b>
6020 · Community Meeting Materials	
6021 · Meeting Facilities	125.00
6022 · Food, Supplies, Etc.	3,394.21
<b>Total 6020 · Community Meeting Materials</b>	<b>3,519.21</b>
6030 · Housing/Credit Counseling-2	
6031 · Staff-time (Housing Counselor)	3,358.74
<b>Total 6030 · Housing/Credit Counseling-2</b>	<b>3,358.74</b>
6050 · Referral Partner's Program	
6051 · Meeting materials,supplies,post	385.77
<b>Total 6050 · Referral Partner's Program</b>	<b>385.77</b>
6080 · Comm. Reinvestment Initiatives	
6081 · Comm. Reinvestment Reserves	360.00
<b>Total 6080 · Comm. Reinvestment Initiatives</b>	<b>360.00</b>
<b>Total Expense</b>	<b>79,967.46</b>
<b>Net Income</b>	<b><u><u>-79,937.04</u></u></b>

North & East Lubbock CDC  
Balance Sheet

	As of June 30, 2017								
	Oct 31, 16	Nov 30, 16	Dec 31, 16	Jan 31, 17	Feb 28, 17	Mar 31, 17	Apr 30, 17	May 31, 17	Jun 30, 17
<b>ASSETS</b>									
Current Assets									
Checking/Savings									
1000 - Prosperity Operating xxx9431	27,926.73	24,051.01	19,675.29	15,799.57	15,299.57	14,959.57	14,959.57	14,287.61	11,397.61
1001 - Prosperity Payroll xxx9351	8,405.07	93,827.39	79,817.28	65,051.76	50,656.34	36,855.02	22,323.87	7,774.85	23,312.92
1002 - Prosperity Micro xxxx2985	71.12	568.12	568.36	568.36	568.36	568.72	568.72	568.72	568.72
1003 - Prosperity Savings xxx5912	99.38	96.38	93.44	90.44	87.44	84.50	84.50	84.50	84.50
1005 - Prosperity-City Fund xxxxx1068	326,157.10	216,239.24	197,373.11	181,670.46	175,617.28	171,678.48	164,543.02	153,341.81	117,285.87
1006 - BBVA Compass xxxxxx2572	12,881.38	12,661.82	12,051.58	10,519.81	9,266.15	9,841.68	9,055.86	8,843.72	18,674.40
<b>Total Checking/Savings</b>	<b>375,540.78</b>	<b>347,443.96</b>	<b>309,579.06</b>	<b>273,700.40</b>	<b>251,495.14</b>	<b>233,987.97</b>	<b>211,535.54</b>	<b>184,901.21</b>	<b>171,324.02</b>
Other Current Assets									
1110 - Due from NELI, Inc.	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19
<b>Total Other Current Assets</b>	<b>7,441.19</b>	<b>7,441.19</b>	<b>7,441.19</b>	<b>7,441.19</b>	<b>7,441.19</b>	<b>7,441.19</b>	<b>7,441.19</b>	<b>7,441.19</b>	<b>7,441.19</b>
<b>Total Current Assets</b>	<b>382,981.97</b>	<b>354,885.15</b>	<b>317,020.25</b>	<b>281,141.59</b>	<b>258,936.33</b>	<b>241,429.16</b>	<b>218,976.73</b>	<b>192,342.40</b>	<b>178,765.21</b>
Fixed Assets									
1700 - Equipment	26,571.98	26,571.98	26,571.98	26,571.98	26,571.98	26,571.98	26,571.98	26,571.98	26,571.98
1710 - Accumulated Depreciation	-23,469.99	-23,469.99	-23,469.99	-23,469.99	-23,469.99	-23,469.99	-23,469.99	-23,469.99	-23,469.99
<b>Total Fixed Assets</b>	<b>3,101.99</b>	<b>3,101.99</b>	<b>3,101.99</b>	<b>3,101.99</b>	<b>3,101.99</b>	<b>3,101.99</b>	<b>3,101.99</b>	<b>3,101.99</b>	<b>3,101.99</b>
Other Assets									
1500 - Investment in NELI	770,033.09	770,033.09	770,033.09	770,033.09	770,033.09	770,033.09	770,033.09	770,033.09	770,033.09
1600 - King's Dominion Land	176,586.13	176,586.13	176,586.13	176,586.13	176,586.13	176,586.13	176,586.13	176,586.13	176,586.13
1610 - King's Dominion Land - Res Lot	63,025.05	63,025.05	63,025.05	63,025.05	63,025.05	63,025.05	63,025.05	63,025.05	63,025.05
<b>Total Other Assets</b>	<b>1,009,644.27</b>	<b>1,009,644.27</b>	<b>1,009,644.27</b>	<b>1,009,644.27</b>	<b>1,009,644.27</b>	<b>1,009,644.27</b>	<b>1,009,644.27</b>	<b>1,009,644.27</b>	<b>1,009,644.27</b>
<b>TOTAL ASSETS</b>	<b>1,395,728.23</b>	<b>1,367,631.41</b>	<b>1,329,766.51</b>	<b>1,293,887.85</b>	<b>1,271,682.59</b>	<b>1,254,175.42</b>	<b>1,231,722.99</b>	<b>1,205,088.66</b>	<b>1,191,511.47</b>
<b>LIABILITIES &amp; EQUITY</b>									
Liabilities									
Current Liabilities									
Accounts Payable									
20000 - Accounts Payable	102.00	102.00	102.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Accounts Payable</b>	<b>102.00</b>	<b>102.00</b>	<b>102.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
Credit Cards									
2005 - Prosperity Visa	0.00	0.00	0.00	125.72	505.19	562.23	1,108.03	628.39	931.12
<b>Total Credit Cards</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>125.72</b>	<b>505.19</b>	<b>562.23</b>	<b>1,108.03</b>	<b>628.39</b>	<b>931.12</b>
Other Current Liabilities									
1100 - Due to/ from Parkway Place	10,947.89	10,947.89	10,947.89	10,947.89	14,833.61	14,833.61	14,833.61	14,833.61	14,833.61
2010 - Accrued Interest	1,007.41	1,007.41	1,007.41	1,007.41	1,007.41	1,007.41	0.00	0.00	0.00
2050 - Western Bank Loan - Current	35,622.66	35,622.66	35,622.66	35,622.66	35,622.66	35,622.66	0.00	0.00	0.00
<b>Total Other Current Liabilities</b>	<b>47,577.96</b>	<b>47,577.96</b>	<b>47,577.96</b>	<b>47,577.96</b>	<b>51,463.68</b>	<b>51,463.68</b>	<b>14,833.61</b>	<b>14,833.61</b>	<b>14,833.61</b>
<b>Total Current Liabilities</b>	<b>47,679.96</b>	<b>47,679.96</b>	<b>47,679.96</b>	<b>47,703.68</b>	<b>51,968.87</b>	<b>52,025.91</b>	<b>15,941.64</b>	<b>15,462.00</b>	<b>15,764.73</b>
Long Term Liabilities									
2100 - Western Bank Loan	171,749.73	171,749.73	171,749.73	171,749.73	171,749.73	171,749.73	0.00	0.00	0.00
<b>Total Long Term Liabilities</b>	<b>171,749.73</b>	<b>171,749.73</b>	<b>171,749.73</b>	<b>171,749.73</b>	<b>171,749.73</b>	<b>171,749.73</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Liabilities</b>	<b>219,429.69</b>	<b>219,429.69</b>	<b>219,429.69</b>	<b>219,453.41</b>	<b>223,718.60</b>	<b>223,775.64</b>	<b>15,941.64</b>	<b>15,462.00</b>	<b>15,764.73</b>

North & East Lubbock CDC  
**Balance Sheet**

	<b>As of June 30, 2017</b>								
	<u>Oct 31, 16</u>	<u>Nov 30, 16</u>	<u>Dec 31, 16</u>	<u>Jan 31, 17</u>	<u>Feb 28, 17</u>	<u>Mar 31, 17</u>	<u>Apr 30, 17</u>	<u>May 31, 17</u>	<u>Jun 30, 17</u>
<b>Equity</b>									
<b>3000 - Fund Balance</b>	1,033,420.41	1,033,420.41	1,033,420.41	1,033,420.41	1,033,420.41	1,033,420.41	1,228,262.52	1,228,262.52	1,228,262.52
<b>32000 - Retained Earnings</b>	152,309.98	152,309.98	152,309.98	152,309.98	152,309.98	152,309.98	152,309.98	152,309.98	152,309.98
<b>Net Income</b>	-9,431.85	-37,528.67	-75,393.57	-111,295.95	-137,766.40	-155,330.61	-164,791.15	-190,945.84	-204,825.76
<b>Total Equity</b>	<u>1,176,298.54</u>	<u>1,148,201.72</u>	<u>1,110,336.82</u>	<u>1,074,434.44</u>	<u>1,047,963.99</u>	<u>1,030,399.78</u>	<u>1,215,781.35</u>	<u>1,189,626.66</u>	<u>1,175,746.74</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>1,395,728.23</u></u>	<u><u>1,367,631.41</u></u>	<u><u>1,329,766.51</u></u>	<u><u>1,293,887.85</u></u>	<u><u>1,271,682.59</u></u>	<u><u>1,254,175.42</u></u>	<u><u>1,231,722.99</u></u>	<u><u>1,205,088.66</u></u>	<u><u>1,191,511.47</u></u>