

Performance Measure: Adopt-a-Spot Program		Annual Matrix Output Units: 1 Finalized Plan; 2 New Projects	
P&L Code(s): 6000-6031		Budget: \$0	YTD: \$40,991.08
Reporting Period: April 2017 – June 2017			
Quarterly Units or Outcomes (if applicable): 2 New Projects Kicked-Off (not completed)			
Description of Quarterly Performance or Outcome: A very robust neighborhood planning and community engagement initiative began in April 2017. Several meetings, two action plans and two neighborhood-wide cleanups got underway, while NELCDC staff worked to analyze the housing assessment data and develop the criteria, which will be proposed for consideration during the housing selection process or the physical revitalization component of the Adopt-a-Spot program. The housing rehab projects are slated to begin in the fourth quarter of this fiscal year. Please remember, the funds spent year-to-date (YTD) are mostly inclusive of staff time as well as materials needed for cleanups and the large-scale neighborhood planning efforts. The reserve funds (some of the remainder funds shown in the city grant fund on the balance sheet) will be allocated for the rehab projects.			
Performance Measure: Volunteer Administration Program		Annual Matrix Output Units: 20 New Ambassadors	
P&L Code(s): 6040-6044		Budget: \$3,185	YTD: \$120
Reporting Period: April 2017 – June 2017			
Quarterly Units or Outcomes (if applicable): 0			
Description of Quarterly Performance or Outcome: No new ambassadors were added to the volunteer program in this quarter. To-date that is a total of 48 new ambassadors.			
Performance Measure: Referral Partner's Program		Annual Matrix Output Units: 8 New Confirmed Referral Partners	
P&L Code(s): 6051		Budget: \$2,000	YTD: \$788.88
Reporting Period: April 2017 – June 2017			
Quarterly Units or Outcomes (if applicable): 1 New Referral Partner			
Description of Quarterly Performance or Outcome: One (1) new partner was added to the Referral Partner's Program. Monthly lunch and learn sessions are held for NELCDC, our non-profit partners and our referral partners, listed here: http://www.nelcdc.org/referral-partners.html . See the first quarter report for more program details. To-date, 5 of the 8 targeted new partners have been added. See the NELCDC's website the latest and greatest list of referral partners.			

Performance Measure: Referral Partner's Program		Annual Matrix Output Units: One (1) Online Clearinghouse; One (1) Revised Agreement; One (1) CRA Proposal Packet	
P&L Code(s): 6051	Budget: \$2,000	YTD: <i>same as above</i>	
Reporting Period: April 2017 – June 2017			
Quarterly Units or Outcomes (if applicable): 0			
Description of Quarterly Performance or Outcome: No performance to report on the development of an online clearinghouse; a revised referral partner agreement or the development of a Community Reinvestment Act (CRA) proposal packet.			
Performance Measure: Community Reinvestment Initiatives (<i>Not Funded by City Grant Funds</i>)		Annual Matrix Output Units: <i>A Discretionary Expense Category for Community Reinvestment Project Endeavors for NELCDC</i>	
P&L Code(s): 6080-6081	Budget: \$27,851	YTD: \$792.61	
Reporting Period: April 2017 – June 2017			
Quarterly Units or Outcomes (if applicable): General Expenses for the Tree Dedication Event			
Description of Quarterly Performance or Outcome: NELCDC planned and implemented the celebration of 23 trees being planted in Mae Simmons Park along Canyon Lake 5. \$432.61 of the NELCDC's discretionary funds were spent for the tree dedication event including but not limited to tent rental, refreshments, and other supplies needed to host a successful tree dedication event.			
Performance Measure: East Lubbock Community Alliance		Annual Matrix Output Units: Ongoing Support/Activities	
P&L Code(s): 5050-M	Budget: 350	YTD: \$0	
Reporting Period: April 2017 – June 2017			
Quarterly Units or Outcomes (if applicable): One (1) New East Lubbock Leadership Institute			
Description of Quarterly Performance or Outcome: NELCDC management worked alongside Star Care representatives, Councilwoman Patterson-Harris, and other community stakeholders to develop an East Lubbock Leadership Institute. Ms. Coleman was asked to lead the initiative. Many monthly meetings were held to begin to outline the framework for the program. The fourth quarterly report, will report many significant culminating aspects to the development of this program, including but not limited to the establishment of partnerships with Texas Tech and LCU to help enhance the overall effectiveness of this new program. The overarching goal for the East Lubbock Leadership Institute: create leadership for the community from within the community.			

Additional Information:

Third Quarter (April 2017 – June 2017) Profit & Loss (P&L) and Balance Sheet provided below.

North & East Lubbock CDC
Profit & Loss
 April through June 2017

	<u>Apr - Jun 17</u>
Income	
4011 · Housing Counseling Grant (BBVA)	10,000.00
4101 · Other Income	25.00
Total Income	<u>10,025.00</u>
Gross Profit	10,025.00
Expense	
5000 · Administration (Gov & Mgt)	
5001 · Board Meeting Expense	177.12
5002 · Training & Strategic Planning	77.50
5006 · Management Bus. Expenses	75.00
Total 5000 · Administration (Gov & Mgt)	<u>329.62</u>
5010 · Personnel (Salaries, Tax, Auto)	
5011 · Executive Director	15,595.20
5012 · Program Manager	3,356.82
5013 · Administrative Assistant	1,539.36
5014 · Payroll Taxes	3,075.92
5015 · Car Allowance	257.90
5017 · Administrative Intern	4,331.54
Total 5010 · Personnel (Salaries, Tax, Auto)	<u>28,156.74</u>
5020 · Health Benefits	
5021 · Executive Director	1,337.91
5022 · Program Manager	972.00
5023 · Administrative Assistant	1,164.81
5024 · Dental & Vision Admin Fee	45.00
Total 5020 · Health Benefits	<u>3,519.72</u>
5030 · Professional Dev. & Training	
5031 · NeighborWorks Training	195.00
5033 · TX Assoc. of CDC	250.70
5035 · Fred-Pryor Training Institute	199.00
Total 5030 · Professional Dev. & Training	<u>644.70</u>
5040 · Memberships	
5044 · Sam's Club	45.00
Total 5040 · Memberships	<u>45.00</u>
5050 · Support (Professional) Services	
5051 · Legal Services	7,052.00
5052 · Accounting Services	2,927.50
5054 · Bank Fees	201.88
Total 5050 · Support (Professional) Services	<u>10,181.38</u>
5060 · Contractual Services	
5061 · Marlin Services	721.95
5062 · Benckmark	601.09
Total 5060 · Contractual Services	<u>1,323.04</u>
5070 · Office Operational Expenses	
5071 · Supplies	607.18
5072 · Postage	101.01

North & East Lubbock CDC
Profit & Loss
 April through June 2017

	<u>Apr - Jun 17</u>
5074 · Phone (AT&T)	1,088.67
5076 · Computer Supplies & Servicing	759.85
Total 5070 · Office Operational Expenses	2,556.71
5080 · Housing/Credit Counseling	
5081 · Staff-time (Housing Counselor)	3,356.82
5082 · Supplies & Postage	30.55
5083 · Counselor Max/Core Logic	1,059.40
5084 · Financial Literacy Training	25.00
Total 5080 · Housing/Credit Counseling	4,471.77
5140 · Loan Payments	
5141 · Western National Bank	-13,537.69
Total 5140 · Loan Payments	-13,537.69
5160 · Donations	
5161 · Star Care	500.00
5165 · Mid-year Budget (unanticipated)	800.00
Total 5160 · Donations	1,300.00
5200 · King's Dominion	
5201 · CHDO/HOME Construction	5,056.62
Total 5200 · King's Dominion	5,056.62
6000 · Personnel (Salaries & Taxes)	
6001 · Executive Director	5,198.40
6002 · Administrative Assistant	4,617.88
Total 6000 · Personnel (Salaries & Taxes)	9,816.28
6010 · Adopt-a-Spot Reserves	
6012 · Housing Rehab Materials	114.81
6013 · Rehab - Dunbar-Manhattan Hghts	197.01
6015 · Rehab-Jackson-MahonNeighborhood	220.28
6016 · Rehab-Parkway-Cherry Point Neig	204.80
Total 6010 · Adopt-a-Spot Reserves	736.90
6020 · Community Meeting Materials	
6021 · Meeting Facilities	65.00
6022 · Food, Supplies, Etc.	731.47
Total 6020 · Community Meeting Materials	796.47
6030 · Housing/Credit Counseling-2	
6031 · Staff-time (Housing Counselor)	3,358.74
Total 6030 · Housing/Credit Counseling-2	3,358.74
6040 · Volunteer Administration Program	
6041 · Training Volunteer Center LBK	85.00
Total 6040 · Volunteer Administration Program	85.00
6050 · Referral Partner's Program	
6051 · Meeting materials,supplies,post	251.51
Total 6050 · Referral Partner's Program	251.51
6060 · Mahon Villas Redevelopment Init	
6062 · Legal Services -RE Transactions	-4.97
Total 6060 · Mahon Villas Redevelopment Init	-4.97

North & East Lubbock CDC
Profit & Loss
April through June 2017

	<u>Apr - Jun 17</u>
6080 - Comm. Reinvestment Initiatives	
6081 - Comm. Reinvestment Reserves	432.61
Total 6080 - Comm. Reinvestment Initiatives	<u>432.61</u>
Total Expense	59,520.15
Net Income	<u><u>-49,495.15</u></u>

North & East Lubbock CDC
Balance Sheet

	As of June 30, 2017								
	Oct 31, 16	Nov 30, 16	Dec 31, 16	Jan 31, 17	Feb 28, 17	Mar 31, 17	Apr 30, 17	May 31, 17	Jun 30, 17
ASSETS									
Current Assets									
Checking/Savings									
1000 - Prosperity Operating xxx9431	27,926.73	24,051.01	19,675.29	15,799.57	15,299.57	14,959.57	14,959.57	14,287.61	11,397.61
1001 - Prosperity Payroll xxx9351	8,405.07	93,827.39	79,817.28	65,051.76	50,656.34	36,855.02	22,323.87	7,774.85	23,312.92
1002 - Prosperity Micro xxxx2985	71.12	568.12	568.36	568.36	568.36	568.72	568.72	568.72	568.72
1003 - Prosperity Savings xxx5912	99.38	96.38	93.44	90.44	87.44	84.50	84.50	84.50	84.50
1005 - Prosperity-City Fund xxxxx1068	326,157.10	216,239.24	197,373.11	181,670.46	175,617.28	171,678.48	164,543.02	153,341.81	117,285.87
1006 - BBVA Compass xxxxxx2572	12,881.38	12,661.82	12,051.58	10,519.81	9,266.15	9,841.68	9,055.86	8,843.72	18,674.40
Total Checking/Savings	375,540.78	347,443.96	309,579.06	273,700.40	251,495.14	233,987.97	211,535.54	184,901.21	171,324.02
Other Current Assets									
1110 - Due from NELI, Inc.	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19
Total Other Current Assets	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19	7,441.19
Total Current Assets	382,981.97	354,885.15	317,020.25	281,141.59	258,936.33	241,429.16	218,976.73	192,342.40	178,765.21
Fixed Assets									
1700 - Equipment	26,571.98	26,571.98	26,571.98	26,571.98	26,571.98	26,571.98	26,571.98	26,571.98	26,571.98
1710 - Accumulated Depreciation	-23,469.99	-23,469.99	-23,469.99	-23,469.99	-23,469.99	-23,469.99	-23,469.99	-23,469.99	-23,469.99
Total Fixed Assets	3,101.99	3,101.99	3,101.99	3,101.99	3,101.99	3,101.99	3,101.99	3,101.99	3,101.99
Other Assets									
1500 - Investment in NELI	770,033.09	770,033.09	770,033.09	770,033.09	770,033.09	770,033.09	770,033.09	770,033.09	770,033.09
1600 - King's Dominion Land	176,586.13	176,586.13	176,586.13	176,586.13	176,586.13	176,586.13	176,586.13	176,586.13	176,586.13
1610 - King's Dominion Land - Res Lot	63,025.05	63,025.05	63,025.05	63,025.05	63,025.05	63,025.05	63,025.05	63,025.05	63,025.05
Total Other Assets	1,009,644.27	1,009,644.27	1,009,644.27	1,009,644.27	1,009,644.27	1,009,644.27	1,009,644.27	1,009,644.27	1,009,644.27
TOTAL ASSETS	1,395,728.23	1,367,631.41	1,329,766.51	1,293,887.85	1,271,682.59	1,254,175.42	1,231,722.99	1,205,088.66	1,191,511.47
LIABILITIES & EQUITY									
Liabilities									
Current Liabilities									
Accounts Payable									
20000 - Accounts Payable	102.00	102.00	102.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Accounts Payable	102.00	102.00	102.00	0.00	0.00	0.00	0.00	0.00	0.00
Credit Cards									
2005 - Prosperity Visa	0.00	0.00	0.00	125.72	505.19	562.23	1,108.03	628.39	931.12
Total Credit Cards	0.00	0.00	0.00	125.72	505.19	562.23	1,108.03	628.39	931.12
Other Current Liabilities									
1100 - Due to/ from Parkway Place	10,947.89	10,947.89	10,947.89	10,947.89	14,833.61	14,833.61	14,833.61	14,833.61	14,833.61
2010 - Accrued Interest	1,007.41	1,007.41	1,007.41	1,007.41	1,007.41	1,007.41	0.00	0.00	0.00
2050 - Western Bank Loan - Current	35,622.66	35,622.66	35,622.66	35,622.66	35,622.66	35,622.66	0.00	0.00	0.00
Total Other Current Liabilities	47,577.96	47,577.96	47,577.96	47,577.96	51,463.68	51,463.68	14,833.61	14,833.61	14,833.61
Total Current Liabilities	47,679.96	47,679.96	47,679.96	47,703.68	51,968.87	52,025.91	15,941.64	15,462.00	15,764.73
Long Term Liabilities									
2100 - Western Bank Loan	171,749.73	171,749.73	171,749.73	171,749.73	171,749.73	171,749.73	0.00	0.00	0.00
Total Long Term Liabilities	171,749.73	171,749.73	171,749.73	171,749.73	171,749.73	171,749.73	0.00	0.00	0.00
Total Liabilities	219,429.69	219,429.69	219,429.69	219,453.41	223,718.60	223,775.64	15,941.64	15,462.00	15,764.73

North & East Lubbock CDC
Balance Sheet

	As of June 30, 2017								
	<u>Oct 31, 16</u>	<u>Nov 30, 16</u>	<u>Dec 31, 16</u>	<u>Jan 31, 17</u>	<u>Feb 28, 17</u>	<u>Mar 31, 17</u>	<u>Apr 30, 17</u>	<u>May 31, 17</u>	<u>Jun 30, 17</u>
Equity									
3000 - Fund Balance	1,033,420.41	1,033,420.41	1,033,420.41	1,033,420.41	1,033,420.41	1,033,420.41	1,228,262.52	1,228,262.52	1,228,262.52
32000 - Retained Earnings	152,309.98	152,309.98	152,309.98	152,309.98	152,309.98	152,309.98	152,309.98	152,309.98	152,309.98
Net Income	-9,431.85	-37,528.67	-75,393.57	-111,295.95	-137,766.40	-155,330.61	-164,791.15	-190,945.84	-204,825.76
Total Equity	<u>1,176,298.54</u>	<u>1,148,201.72</u>	<u>1,110,336.82</u>	<u>1,074,434.44</u>	<u>1,047,963.99</u>	<u>1,030,399.78</u>	<u>1,215,781.35</u>	<u>1,189,626.66</u>	<u>1,175,746.74</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,395,728.23</u></u>	<u><u>1,367,631.41</u></u>	<u><u>1,329,766.51</u></u>	<u><u>1,293,887.85</u></u>	<u><u>1,271,682.59</u></u>	<u><u>1,254,175.42</u></u>	<u><u>1,231,722.99</u></u>	<u><u>1,205,088.66</u></u>	<u><u>1,191,511.47</u></u>